


To: Kuruc, Nick, Moulton, G, Evanchik, A E., Wolfe, Laney, Mallardi, J, Groll, A P., Perez, F J., McHugh, Michael,
Maney, F, Iaconetti, F, Addressi, A, Richards, M, Mitchell, Greg, Grossberg, S
From: Orourke, Rory
Posted: 4/17/96 16:28
Opened: 4/19/96 16:28
Subject: May Partners Doral B2G2F



Attached is a list of Direct Accounts and their allocation of Doral B2G1F product for the May Partners Promotion. We are a little late getting this list to you, so you will need to order this product immediately. Remember, this is only the B1G1F product. You must also order additional live product to add the extra pack for each selling unit.

Please pass this information on to sales reps and territory reps if they are handling the direct account.

Please voice mail me when you have ordered all of your product for each direct account, with the date it will arrive, so we can order the sleeves to arrive at the same time..

George, please see that accounts handled by Bob Burrows and Frank Iaconetti are covered.

You will notice that there are cases left over. These will be for Territory Reps to use in their low volume calls. Division Managers, please voice mail me with the direct account you would like these shipped, and when.

If you have any questions, give me a call.

Rory



CC: 1200 - New York Region (SCULLYA), Oconnor, Lori

51847 7439

New York Wholesalers

| Div | Acct # | Type | Jobber Name | City | St | Phone # | Fax # | RJR Contact | Allocation > SKUs | 16 EF | 14 LT | 184 EF100 | 184 LT 100 | 168 LT M 100 | 170 ULT 100 |
|------|--------|------|-------------------------------|---------------|--------------|--------------|--------------|--------------|-------------------|-------|-------|-----------|------------|--------------|-------------|
| 1221 | 045860 | D | BELCO SALES | JERSEY CITY | NJ | 201 434 5484 | NONE | M. McHUGH | | | | | | | |
| 1221 | 181760 | D | EMPIRE CANDY & TOB. | PEARL RIVER | NY | 914 735 2282 | 914 735 2166 | J. MILLARDI | 120 | | | 4 | 4 | | |
| 1221 | 213799 | D | JETRO CASH/CARRY EN | JERSEY CITY | NJ | 201 434 4334 | 201 434 8912 | L. WOLFE | | | | | | | |
| 1221 | 218300 | D | GENERAL TRADING | CARLSTADT | NJ | 201 935 7717 | 201 438 6353 | M. McHUGH | | | | | | | |
| 1221 | 227040 | D | GLIKIN BROS | NEWARK | NJ | 201 344 0500 | 201 817 9325 | L. WOLFE | 60 | | | 3 | 3 | 3 | 3 |
| 1221 | 305520 | D | IRVINGTON TOBACCO | JERSEY CITY | NJ | 201 334 3640 | 201 332 6966 | L. WOLFE | 60 | | | 3 | 3 | 3 | 3 |
| 1221 | 334410 | D | KING VENDING | LYNDHURST | NJ | 201 939 4565 | 201 939 4565 | L. WOLFE | 30 | | | 2 | 2 | 2 | 2 |
| 1221 | 339120 | D | EDMUND C. KLEINER | HOBOKEN | NJ | 201 656 3334 | 201 795 2978 | M. McHUGH | 9 | | | 1 | 1 | 1 | 1 |
| 1221 | 363720 | D | PINE LESSER & SONS | CLIFTON | NJ | 201 478 3310 | 201 478 3710 | L. WOLFE | 60 | | | 3 | 3 | 3 | 3 |
| 1221 | 397770 | D | MANNIES CIG. SERVICE | JERSEY CITY | NJ | 201 333 6505 | 201 333 7144 | M. McHUGH | | | | | | | |
| 1221 | 514900 | D | PORTUGUESE UNITED GR | NEWARK | NJ | 201 344 1561 | 201 344 8046 | M. McHUGH | | | | | | | |
| 1221 | 535731 | D | NORTH JERSEY TOBACC | HACKENSACK | NJ | 201 342 4199 | 201 488 6659 | L. WOLFE | 60 | | | 4 | 4 | 4 | 4 |
| 1221 | 648590 | D | A. TRENK & SON | JERSEY CITY | NJ | 201 435 7751 | 201 435 2557 | M. McHUGH | 6 | | | 1 | 1 | 1 | 1 |
| 1221 | 658500 | D | UNITED TOBACCO | NORTH BERGEN | NJ | 201 943 8675 | 201 861 2336 | G. HENNESEY | 60 | | | 2 | 2 | 2 | 2 |
| 1222 | 119790 | D | COCLIN TOBACCO | MILFORD | CT | 203 877 0341 | 203 877 0345 | M. WASHO | 30 | | | 1 | 1 | 1 | 1 |
| 1222 | 271095 | D | ATLANTIC TOBACCO | STAMFORD | CT | 203 348 7394 | NONE | G. HENNESEY | 6 | 1 | | | | | |
| 1222 | 431210 | D | MODERN TOB & CANDY | BRIDGEPORT | CT | 203 333 5108 | 203 333 5777 | G. HENNESEY | 30 | | | 1 | 1 | 1 | 1 |
| 1222 | 612990 | D | STAN LOU | YONKERS | NY | 914 969 0378 | 914 969 6072 | F. IACONETTI | 60 | | | 2 | 2 | 2 | 2 |
| 1222 | 660540 | D | UNITED TOBACCO | STAMFORD | CT | 203 323 0883 | 203 325 9545 | G. HENNESEY | 9 | 1 | 1 | | | | |
| 1222 | 786536 | D | CITY LINE C & T CORP | NEW ROCHELLE | NY | 914 632 8338 | 914 632 8366 | F. IACONETTI | 60 | | | 2 | 2 | 2 | 2 |
| 1223 | 494560 | D | MAURO PENNISI INC. | LINDENHURST | NY | 516 226 0055 | 516 226 3133 | | 60 | | | 2 | 2 | 2 | 2 |
| 1223 | 550558 | D | HAROLD LEVINSON | HICKSVILLE | NY | 516 822 0068 | 516 822 2182 | G. MOULTON | 870 | | | 29 | 29 | 29 | 29 |
| 1223 | 675352 | D | JOSEPH H STOMEL & SCHAUPPAUGE | NY | 000 000 0000 | not listed | | | 120 | | | 4 | 4 | 4 | 4 |
| 1223 | 675409 | D | GA ANDRON INC | DEER PARK | NY | 516 243 4200 | 516 243 4235 | F. PEREZ | | | | | | | |
| 1224 | 015240 | D | AMSTERDAM TOBACCO | NEW YORK | NY | 212 862 5860 | 212 862 0331 | T. ADDESSI | 90 | | | 3 | 3 | 3 | 3 |
| 1224 | 396840 | D | MANDEL TOBACCO CO. | NEW YORK | NY | 212 228 2740 | 212 677 0369 | T. ADDESSI | 120 | | | 4 | 4 | 4 | 4 |
| 1224 | 769601 | D | WESTCHESTER CANDY | BEDFORD HILLS | NY | 914 241 9290 | 914 241 9315 | J. MILLARDI | 30 | | | 1 | 1 | 1 | 1 |
| 1225 | 065760 | D | BORO PARK TOBACCO | BROOKLYN | NY | 718 436 2333 | 718 436 0395 | L. MANEY | 9 | 1 | 1 | | | | |
| 1225 | 065880 | D | BOROUGH HALL OXFORD | BROOKLYN | NY | 718 625 2743 | 718 852 8203 | L. MANEY | 90 | | | 3 | 3 | 3 | 3 |
| 1225 | 077040 | D | MORRIS BROWN TOBAC | BROOKLYN | NY | 718 782 3200 | 718 599 1628 | A. GROLL | 7 | | 1 | | | | |
| 1225 | 227120 | D | GLOBE WHOLESALE CO | BROOKLYN | NY | 555 555 5555 | 718 439 7489 | A. GROLL | 120 | | | 4 | 4 | 4 | 4 |
| 1225 | 313760 | D | JETRO CASH & CARRY | BROOKLYN | NY | 718 649 8000 | 718 927 3283 | F. PEREZ | | | | | | | |
| 1225 | 396720 | D | A E MANCINI TOB CO | BROOKLYN | NY | 718 625 1748 | NONE | A. GROLL | | | | | | | |
| 1225 | 406920 | D | JETRO CASH & CARRY | BROOKLYN | NY | 718 768 0555 | 718 786 0009 | F. PEREZ | | | | | | | |
| 1225 | 624300 | D | SUNRISE CDY. & TOB. | BROOKLYN | NY | 718 235 5030 | 718 348 0419 | F. PEREZ | 90 | | | 3 | 3 | 3 | 3 |
| 1226 | 073310 | D | JOHN BRICKS, INC. | PATERSON | NJ | 201 790 8500 | 201 790 8755 | L. WOLFE | 30 | | | 1 | 1 | 1 | 1 |

New York Wholesalers

| Div | Acct # | Type | Jobber Name | City | St | Phone # | Fax # | RJR Contact | SKU's | FF | LT | FF100 | LT 100 | LT M 100 | ULT 100 |
|----------------------|--------|------|-----------------------|------------------|----|--------------|--------------|-------------|-------|----|----|-------|--------|----------|---------|
| 1226 | 083160 | D | CA BURKE | ROSELLE PARK | NJ | 201 241 2272 | 908 298 1646 | L. WOLFE | 90 | | | 6 | 6 | 6 | 6 |
| 1226 | 086700 | D | C.I.C.CORPORATION | SPRINGFIELD | NJ | 201 376 8777 | 201 376 8940 | G. MITCHELL | | | | | | | |
| 1226 | 176520 | D | B. EISLER CO. | BAYONNE | NJ | 201 339 7080 | 201 339 7092 | L. WOLFE | 30 | | | 1 | 1 | 1 | 1 |
| 1226 | 176640 | D | EISLER CO INC | WEST ORANGE | NJ | 201 736 0920 | 201 731 5187 | L. WOLFE | 60 | | | 3 | 3 | 3 | 3 |
| 1226 | 193350 | D | FERNANDEZ DISTRIBUT | ELIZABETH | NJ | 908 527 9050 | 908 351 9280 | G. MITCHELL | 5 | | | 1 | 1 | 1 | 1 |
| 1226 | 347392 | D | CONSOL SIMON DIST | UNION | NJ | 908 687 5800 | 908 687 9132 | L. WOLFE | 300 | | | 19 | 19 | 19 | 19 |
| 1226 | 379800 | D | LUCE WHOLESALE | NEWARK | NJ | 201 482 1157 | 201 482 8754 | G. MITCHELL | | | | | | | |
| 1226 | 434400 | D | A MONTEVERDI INC | ORANGE | NJ | 201 672 8800 | 201 673 3896 | L. WOLFE | 30 | | | 1 | 1 | 1 | 1 |
| 1226 | 461520 | D | NEWARK TOBACCO | NEWARK | NJ | 201 371 3793 | 201 371 8182 | G. MITCHELL | 2 | | 1 | | | | |
| 1226 | 488910 | D | PATERSON TOBACCO | PATERSON | NJ | 201 345 5400 | 201 345 2154 | G. MITCHELL | 120 | | | 4 | 4 | 4 | 4 |
| 1226 | 536808 | D | M.BERNSTEIN & SONS | EAST ORANGE | NJ | 201 678 1166 | 201 678 1604 | A. EVANCHIK | 90 | 5 | 5 | 5 | 5 | | |
| | | | RICHMOND WHOESALE CO. | | | | | GROLL | 30 | 1 | 1 | 1 | 1 | | |
| 1226 | 602280 | D | SOUTH BEACH NOVELTY | STATEN ISLAND | NY | 718 727 4138 | 718 448 4108 | G. MITCHELL | 30 | 1 | 1 | 1 | 1 | | |
| 1226 | 613680 | D | STAR TOBACCO | IRVINGTON | NJ | 201 399 4868 | 201 399 4800 | G. MITCHELL | 30 | 1 | 1 | 1 | 1 | | |
| 1226 | 641180 | D | THOMSON OKUN INC | ORANGE | NJ | 201 674 2122 | 201 674 2124 | G. MITCHELL | 30 | 2 | 2 | 2 | 2 | | |
| 1229 | 016290 | D | ANDY'S TOB. & CDY. | UNIONDALE | NY | 516 483 3444 | 516 483 8758 | M. RICHARDS | 60 | | | 2 | 2 | 2 | 2 |
| 1229 | 101250 | D | CENTER CANDY | FREEPORT | NY | 516 379 2270 | 516 378 2406 | F. PEREZ | 90 | | | 3 | 3 | 3 | 3 |
| 1229 | 340350 | D | KOGER CO INC | BRONX | NY | 718 824 4343 | 718 824 4343 | B. BURROWS | 30 | | | 1 | 1 | 1 | 1 |
| 1229 | 375461 | D | T & R TOBACCO INC. | SAINT ALBANS | NY | 718 525 4283 | 718 949 0638 | J. MILLARDI | 30 | | | 1 | 1 | 1 | 1 |
| 1229 | 405825 | D | S/A CIGARETTE CO. | BRONX | NY | 718 402 5639 | 718 402 7019 | F. PEREZ | | | | | | | |
| 1229 | 511531 | D | JETRO CASH AND CARR | BRONX | NY | 718 665 3910 | 718 585 9210 | F. PEREZ | | | | | | | |
| 1229 | 522100 | D | QUEENS TOBACCO & | RICHMOND HILL | NY | 718 657 3500 | 718 657 8959 | J. MILLARDI | 30 | | | 1 | 1 | 1 | 1 |
| 1229 | 543008 | D | DUANE READE | LONG ISLAND CITY | NY | 718 391 4811 | 718 361 1786 | G. MOULTON | 120 | | | 4 | 4 | 4 | 4 |
| 1229 | 558933 | D | GUTLOVE & SHIRVINT | LONG ISLAND CITY | NY | 718 729 4066 | 718 729 3988 | S. GROSSBER | 60 | | | 2 | 2 | 2 | 2 |
| 1229 | 611815 | D | TIGER TOBACCO INC. | CORONA | NY | 718 699 1144 | 718 699 4861 | S. GROSSBER | 60 | | | 2 | 2 | 2 | 2 |
| 1229 | 617493 | D | BONANZA TRADING CO | BRONX | NY | 718 402 2444 | 718 292 3437 | F. PEREZ | 150 | | | 5 | 5 | 5 | 5 |
| 1229 | 782976 | D | BELLEROSE TOBACCO | NEW HYDE PARK | NY | 516 354 2477 | 516 354 0728 | F. PEREZ | 30 | | | 1 | 1 | 1 | 1 |
| Total | | | | | | | | | | 13 | 14 | 150 | 150 | 136 | 136 |
| Remaining Allocation | | | | | | | | | | 3 | | 34 | 34 | 32 | 34 |